



Embassy of Italy
Oslo

Italian-Norwegian workshop on EDF: an opportunity to strengthen the cooperation

Oslo, March 23rd 2022

09.00 FSi welcome and introduction

09.15 Key note by the Italian Ambassador in Norway

09.30 Norwegian MoD presentation on the EDF technological clusters of interest for Norway

10.00 Leonardo Company presentation with a focus on existing cooperation with Norwegian companies

10.20 Coffee break

11.00 Leonardo presentation on EDF technological clusters of interest and potential areas of cooperation with Norwegian companies

11.30 Q&A session, conclusions by FSi - end of morning session

12.00 Lunch break

13.00 B2B matchmaking meetings between Leonardo and Norwegian companies

TBD End of B2B meetings



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Why Leonardo?

Leonardo is a global high-tech company in the Aerospace, Defence and Security sector, delivering advanced solutions based on dual-use technologies, to meet both military requirements and civil applications. The company, leader in Italy in Aerospace, Defence & Security, plays a prominent role in major international strategic programmes and is a trusted technological partner of governments, defence agencies, institutions and enterprises.

Leonardo already cooperates with the major Norwegian defence industries and is keen to further strengthen the collaboration, also through the EDF opportunities.

Innovation, continuous research, digital manufacturing and sustainability are the cornerstones of Leonardo's business worldwide, highlighting that 12% of annual revenues are invested in R&D, equivalent to 1,646 MEUR in 2020.

Participation list from Leonardo:

Annamaria RAVIOLA

Chief Strategy and Market Intelligence Officer
Intelligence, Analysis and EU/NATO Policies
Vice President EU/NATO Initiatives and Policies

Agostino LONGO

Chief Strategy and Innovation Office
Innovation and Technology Governance
Projects, Grants and Agencies

Lorenzo Ettore Paolo IAPOCE

Chief Strategy and Innovation Office
Innovation and Technology Governance
Projects, Grants and Agencies

Massimo BASILE

Chief Commercial Officer
Int'l Marketing & Strategic Campaigns
Northern Europe & Baltic States